

Facts and Figures 2014



LIEBHERR

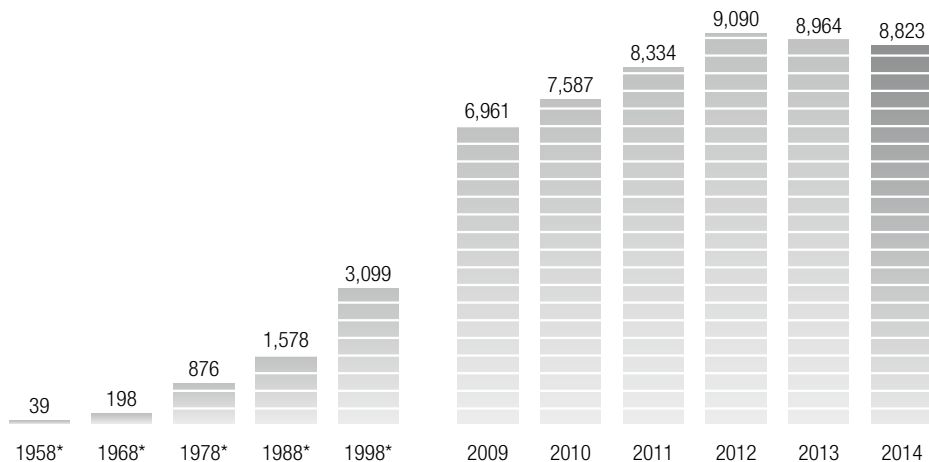
The Liebherr Group

Hans Liebherr established the company that bears his name in 1949. Since then it has grown into a group of more than 130 companies on all continents, employing 40,839 people at the latest count. Today, Liebherr is not only among the world's largest manufacturers of construction machinery, but is an acknowledged supplier of technically advanced, user-oriented products and services in many other fields of activity as well.



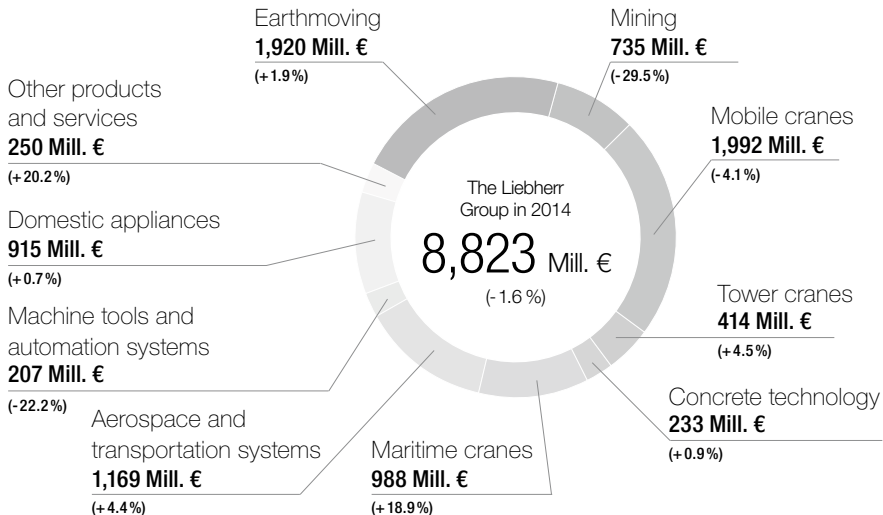
The family shareholders active in the Group (from left to right): Patricia Ruef, Stéfanie Wohlfarth, Jan Liebherr, Sophie Albrecht, Isolde Liebherr and Willi Liebherr

Sales revenue Mill. €



Turnover by product groups

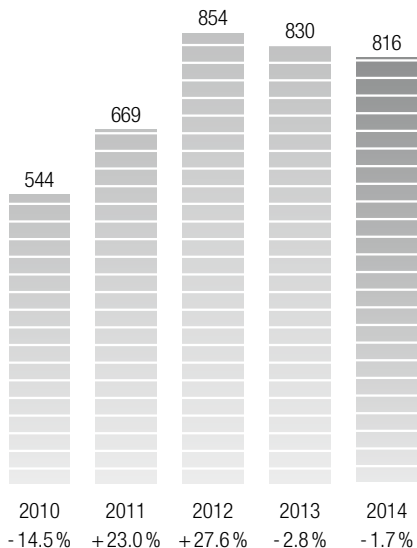
(Change over the previous year in %)



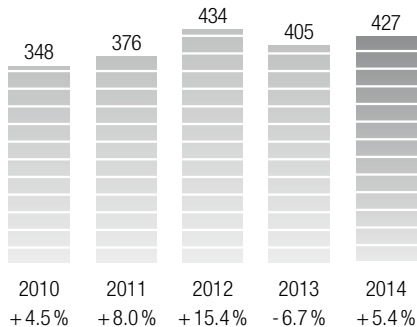
Investments

The Liebherr Group attaches great importance to investment in production and in worldwide sales and service, in order to pave the way for continued successful development. The level of investment has been consistently high.

Investments Mill. €



Depreciation Mill. €



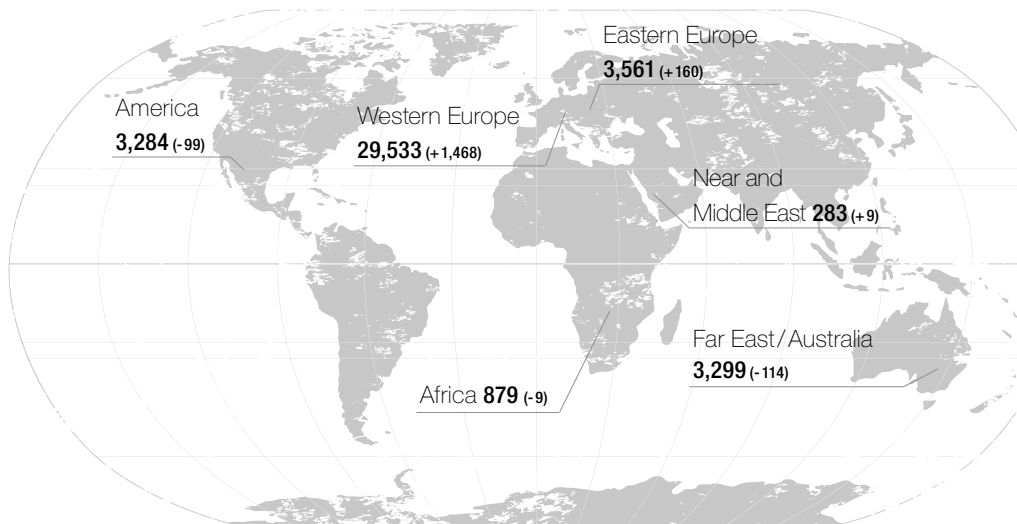
Employees

*The number of people employed by Liebherr Group companies rose again last year.
At the end of 2014 the worldwide total was 40,839.*

40,839

+1,415

Employees by regions compared with previous year



Five-year summary

in Mill. €	2010	2011	2012	2013	2014
Sales revenue	7,587	8,334	9,090	8,964	8,823
Investments	544	669	854	830	816
Depreciation	348	376	434	405	427
Non-current assets	2,962	3,069	3,348	3,521	3,737
Current assets	6,663	7,568	7,840	7,998	8,111
Equity	5,557	5,904	6,274	6,442	6,525
Liabilities	4,069	4,733	4,914	5,077	5,323
Result after tax	494	484	552	364	316
Personnel expenses	1,582	1,777	1,986	2,100	2,181
	2010	2011	2012	2013	2014
Employees	32,979	35,333	37,801	39,424	40,839

Note: Only the 2010 and 2011 amounts are based on IAS 19 (1998).

Company data

Liebherr-International AG

Head-office	CH-1630 Bulle/FR
Share capital	CHF 100,000,000
Shareholders	Liebherr family (100%)
Administrative board	Dr. h.c. Willi Liebherr, Chairman Dr. h.c. Isolde Liebherr, Vice-Chairman Hubert Liebherr Sophie Albrecht Jan Liebherr Patricia Ruef Stéfanie Wohlfarth
Managing directors	Andreas Boehm Stefan Heissler Uwe Rechtsteiner Denis Zosso
Auditors	Ernst & Young AG, Berne

The Group's divisions



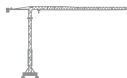
Earthmoving



Mining



Mobile cranes



Tower cranes



Concrete technology



Maritime cranes



Aerospace and
transportation systems



Machine tools and
automation systems



Domestic appliances



Components



Hotels

Principal locations of Liebherr companies



We Are a Family-Owned Company

Core Values

The Liebherr Group is one hundred percent family-owned. This situation has always determined our corporate culture and will continue to provide a firm foundation for our success.

Highest quality
in everything we do

We are
innovative

We are a
trustworthy partner

We are
independent

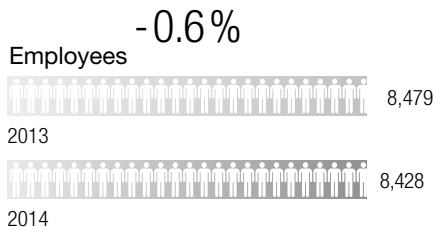
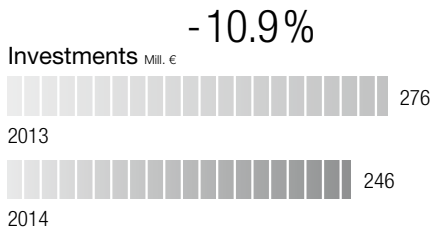
We accept
responsibility

Our employees are a
key factor in our success

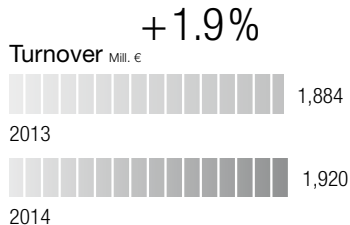
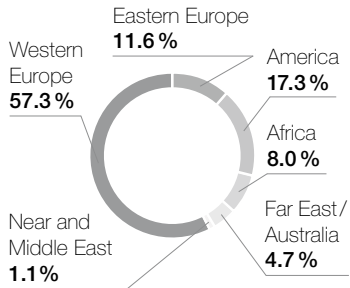


Earthmoving

The earthmoving division's turnover in 2014 was 1,920 million €, higher than in the previous year (+ 36 million € or + 1.9 %).



Turnover by sales regions





Mining

Due to persistent worldwide weakness in the extraction industries, the mining division's turnover dropped further in the year under review, by 307 million € or 29.5 % to 735 million €.

Investments Mill. € -30.2%



2013



2014

Employees -8.3%

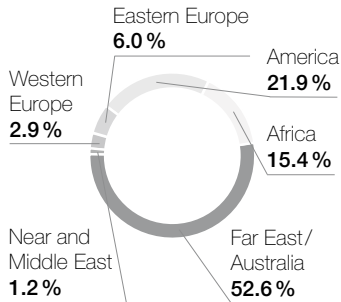


2013



2014

Turnover by sales regions



Turnover **- 29.5 %**
Mill. €



2013



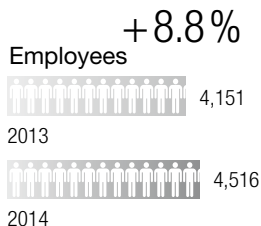
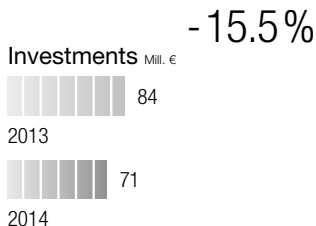
2014



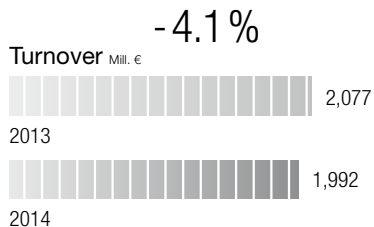
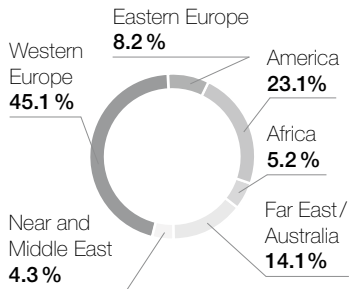


Mobile Cranes

Turnover from the mobile cranes division in 2014 was 1,992 million €, a drop of 85 million € or 4.1 % compared with the previous year. In a difficult situation, however, the division was able to increase its market shares.



Turnover by sales regions





Tower Cranes

*In 2014 the tower cranes division was able to continue the previous year's positive turnover trend.
Turnover was 414 million €, equivalent to an increase of 18 million € or 4.5 %.*

Investments Mill. € -30.1 %



2013



2014

Employees +0.6 %

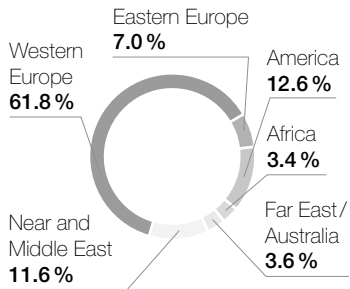


2013



2014

Turnover by sales regions



Turnover $\uparrow$ 4.5 %
Mill. €



2013



2014





Concrete Technology

The concrete technology division's turnover in the 2014 business year was 233 million € and therefore slightly above the previous year's figure (+ 2 million € / + 0.9 %). Increases in the concrete mixing plant and concrete pump areas more than compensated for the drop in turnover from truck mixers.

Investments Mill. € **-23.1 %**



2013



2014

Employees **+2.7 %**



1,743

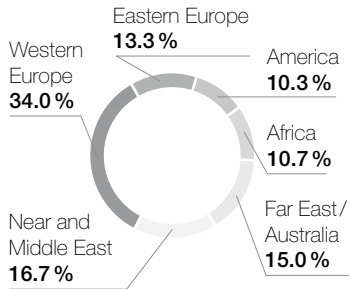
2013



1,790

2014

Turnover by sales regions



Turnover $+0.9\%$
Mill. €



2013



2014





Maritime Cranes

The past business year was highly successful for the maritime cranes division. With a product programme that includes mobile harbour, offshore and ship-to-shore container cranes, the division achieved a turnover of 988 million €, an increase of 157 million € or 18.9 %.

Investments Mill. € +25.4 %



2013



2014

Employees +9.1 %

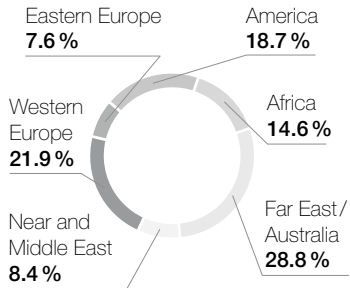


2013



2014

Turnover by sales regions



Turnover **+18.9%**
Mill. €



2013



2014





Aerospace and Transportation Systems

With an increase of 49 million € or 4.4 %, the aerospace and transportation systems division boosted its turnover to 1,169 million € in the 2014 business year.

Investments Mill. € +2.6%



2013



2014

Employees +4.5%

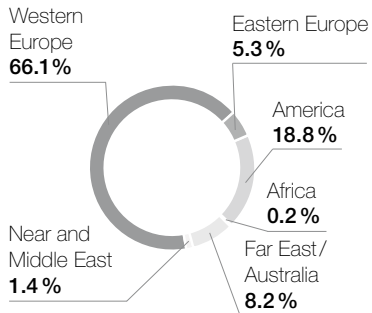


2013



2014

Turnover by sales regions



+ 4.4 %

Turnover Mill. €



2013



2014



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Machine Tools and Automation Systems

*Turnover from the machine tools and automation systems division
totalled 207 million € in 2014. Sales revenue declined noticeably, and was 59 million €
or 22.2 % below the previous year's figure.*

Investments Mill. € **-57.1 %**



2013



2014

Employees **+0.7 %**



1,346

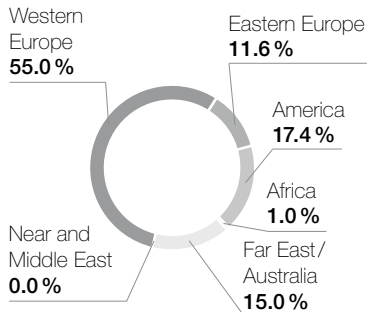
2013



1,355

2014

Turnover by sales regions



Turnover -22.2%
Mill. €



2013



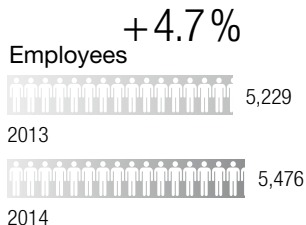
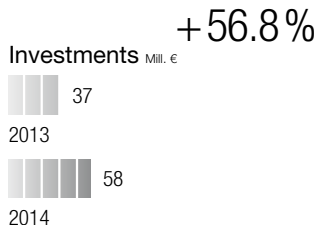
2014



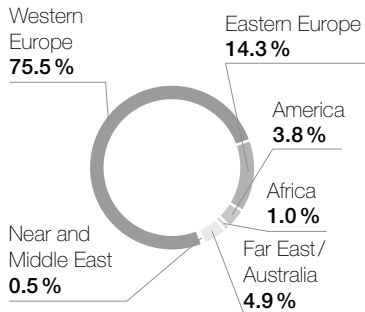


Domestic Appliances

*In the past year the domestic appliances division achieved a turnover of 915 million €.
This slightly exceeded the previous year's figure (+ 6 million € / + 0.7 %).*



Turnover by sales regions



Turnover Mill. € **+0.7 %**



2013



2014





Components

For the components division, the most significant aspects of the review year were expansion of the product programme, sales activity directed at customers outside the Liebherr Group and ongoing investment at several locations.

Investments Mill. € +181.4%



2013



2014

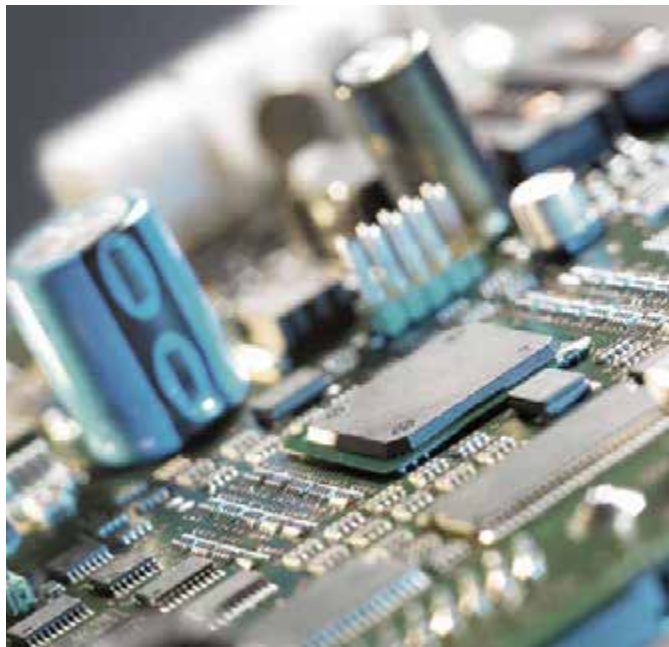
Employees +17.7%



2013



2014





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